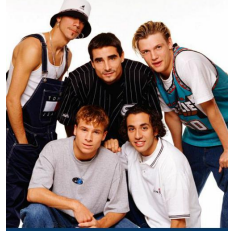




## MUSIC LICENSING - HOW IT WORKS :



### STEP 1 YOU WANT IT THAT WAY

Email us with as much information as possible:

- Name of song and artist
- Type of project you're working on
- How much of the song you want to use
- When you want it to air
- Where it will air
- What media you will use to exploit the project
- Your budget

### STEP 2 DARLIN', YOU SEND ME

We will reach out to the copyright holders of the song you are interested in using.

We will ask them for a price quote for the specs that you have provided



## I DON'T WANT TO WAIT IN VAIN

Why does it take so long?



Copyright holders receive tons of inquiries every day



Every inquiry has to be processed and sent out for artist and/or songwriter approval



Artists and songwriters are often busy with touring, writing or recording music (thank goodness!)



### STEP 3 BABY GOT BACK

We'll get back to you with a quote for the use of the song.

The quote will include all song licensing fees, Groove Garden clearance fees and any other fees that might be applicable (union, estate, vocal consent)

### STEP 4 ONE WAY OR ANOTHER



Hey ho, lets go!

OR



My mama told me, you better shop around

If you are happy with the quote, we can move forward with licensing the song!

You give us all of your licensee details, like who will be signing the agreement.

The quote doesn't seem quite right. We will speak with the rights holders and negotiate the price on your behalf until you are happy.

You give us all of your licensee details, like who will be signing the agreement

### STEP 5 TOO LEGIT TO QUIT

Now we'll confirm pricing with the rights holders and move forward with agreements.

We will look over all agreements and send them to you when they are ready to sign. We'll facilitate counter signatures and keep track of agreement and invoice status.

**All paperwork will be Signed, Sealed, Delivered and Yours!**

Email or call us for more information on pricing. Our fees are based on your total budget and we try our best to be as flexible as possible.

Groove Garden 2016  
www.groove-garden.com